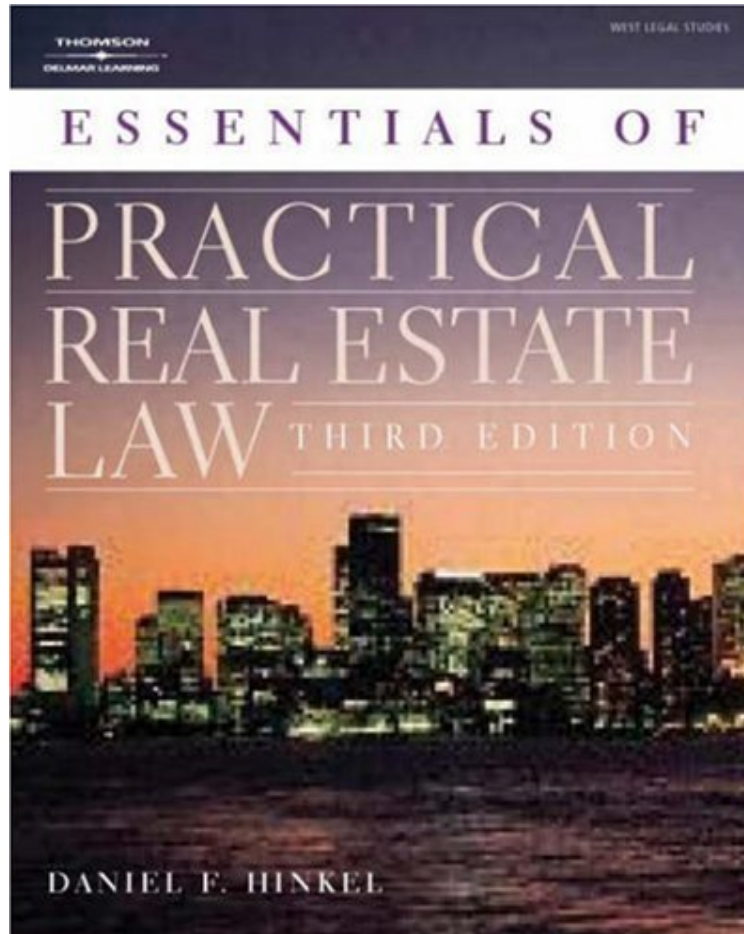


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Practical Real Estate Law: The Essentials

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Daniel F. Hinkel : Practical Real Estate Law: The Essentials before purchasing it in order to gauge whether or not it would be worth my time, and all praised Practical Real Estate Law: The Essentials:

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Essentials of Practical Real Estate Law, 3E, teaches the practical aspects of real estate law as they apply to a paralegal and the responsibilities inherent in that profession. The text details the transactional aspects of the law needed to assist

attorneys with closing real estate purchases, sales and mortgage loans secured by real estate. The material explains the why and the how of a transaction using legal theory and tips, checklists and other practical advice. While the emphasis is on residential real estate law and related matters, there is also a valuable discussion of commercial transactions so the student comes away with familiarity with this area of the law. Students will benefit from the extensive review of real estate contracts, finance, title examinations, title insurance, surveys, land descriptions and leases. Case summaries assist the student in reading and analyzing case material and they demonstrate how certain legal principles operate in a real-world environment. Also included in the text are forms commonly used by residential and commercial real estate lawyers, making this an instructional text for students as well as a reference tool for paralegals in practice.

About the Author Best-selling author Daniel F. Hinkel, JD, is Vice President and legal counsel for ING Investment Management, LLC. Mr. Hinkel was a real estate instructor for more than twenty years with the National Center for Paralegal Training in Atlanta, Georgia. He is a former member of the Task Force for Paralegal Regulation for the State Bar of Georgia and former chief of the ABA Standing Committee on Legal Assistants and the Approval Commission for Paralegal Legal Studies Programs. Mr. Hinkel received his Juris Doctor (JD) Degree from the University of Illinois. In addition to this best-selling real estate law text for paralegals, Mr. Hinkel has written several books covering real estate law and procedure as well as real estate sales contracts, title examinations and closings, eminent domain, and construction mechanics for Georgia.