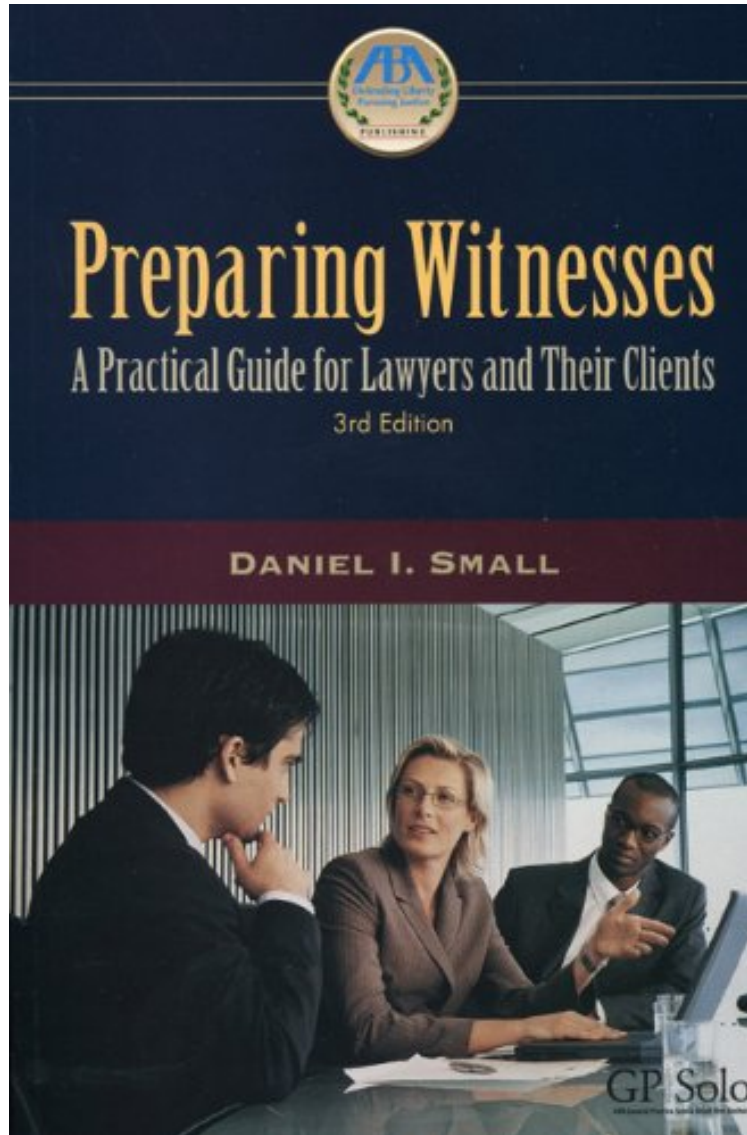


# Preparing Witnesses

*Daniel I. Small*

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#2889459 in Books American Bar Association 2009-06-25Original language:EnglishPDF # 1 9.10 x .55 x 6.14l, .80 #File Name: 1604424788221 pages | File size: 15.Mb

**Daniel I. Small : Preparing Witnesses** before purchasing it in order to gage whether or not it would be worth my time, and all praised Preparing Witnesses:

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for any college-level collection catering to law students. It provides key, essential and specific detail on the job of a witness and how a lawyer may impart the basic rules of witnessing to laymen, discusses events on the witness stand, and surveys issues surrounding clarity and making an impact on the stand. The information will prove key to any lawyer's library - and many a witness, as well.

The job of a witness is to keep perspective: not on some cosmic truth, but simply the truth as he or she knew it then, and remember it now. This is neither an easy nor a natural assignment to do it right takes hard work. Best-selling ABA author, Dan Small, has further mastered and detailed the process of witness preparation in his third edition of *Preparing Witnesses*. Parts of it are written in the voice of speaking to a client, because learning how to best communicate these ideas is often as important as the ideas themselves. With a focus on the similarities between real-world depositions, *Preparing Witnesses, Third Edition*, provides strategies to make a witness comfortable and effective in the courtroom. *Preparing Witnesses, Third Edition*, will aid in refining your skills for delivering witness testimony with an impact. Includes CD-ROM with all appendix material.

"With the onslaught of government and private investigations and litigation, both executives and lawyers are finding themselves in uncharted territory. In this environment, good witness preparation has become essential, but all too rare. Dan Small's extraordinary book offers a way out: helping to teach witnesses and counsel how to communicate truthfully, effectively, and confidently. I strongly recommend it. Honorable William S. Sessions, Former Chief Judge, United States District Court, WD Texas; Former Director, Federal Bureau of Investigation Great insight into what makes an effective witness and how to talk to clients about it. This book should be on the shelf of every lawyer who may represent a witness in any investigation or proceeding. James M. Cole, Partner, Bryan, Cave, LLP, Former Special Counsel, U.S. House Ethics Committee Dan Small is a respected trial lawyer with an extraordinary understanding of the difficulties of being a witness. His book shows lawyers the right way to help clients through this complex and uncomfortable process. I recommend it to every practitioner. William Weld, McDermott, Will Emery, Former Governor of Massachusetts, Former Chief of the Criminal Division, U.S. Department of Justice Every day in the news, we see what a wide range of people become witnesses, and the enormous risks to those who are not adequately prepared. This excellent book simplifies the task of convincing clients who are too busy just how important preparation is, and how it should be done. Alan Dershowitz, Professor, Harvard Law School Irving Younger's fourth commandment, like the motto of the Boy Scouts of America, is Be Prepared. Dan Small defines preparation like nobody else in the vast literature of the law of trial practice. His step-by-step guide is both a model of clarity and a paragon of completeness. Anyone who would presume to engage in the perilous endeavor of trying a case in court an undertaking with more variables than the Saturn moon shot would be foolhardy not to take advantage of his wise counsel and advice. His book is not an option, but a necessity for the experienced and novice trial advocate alike. Alex Sanders, President, College of Charleston, Former Chief Judge of the South Carolina Court of Appeals I have had the pleasure of working with Dan Small, first as a colleague in the Justice Department and later, while I was in private practice, as co-counsel in federal litigation. I have come to admire and respect Dan Small as an outstanding litigator. He understands that hard work and effective preparation are the keys to success in the courtroom, and is well-known for his remarkable ability to prepare witnesses. Rudolph W. Giuliani, Former Associate Attorney General, U.S., Department of Justice, and Former U.S. Attorney for the Southern District of New York