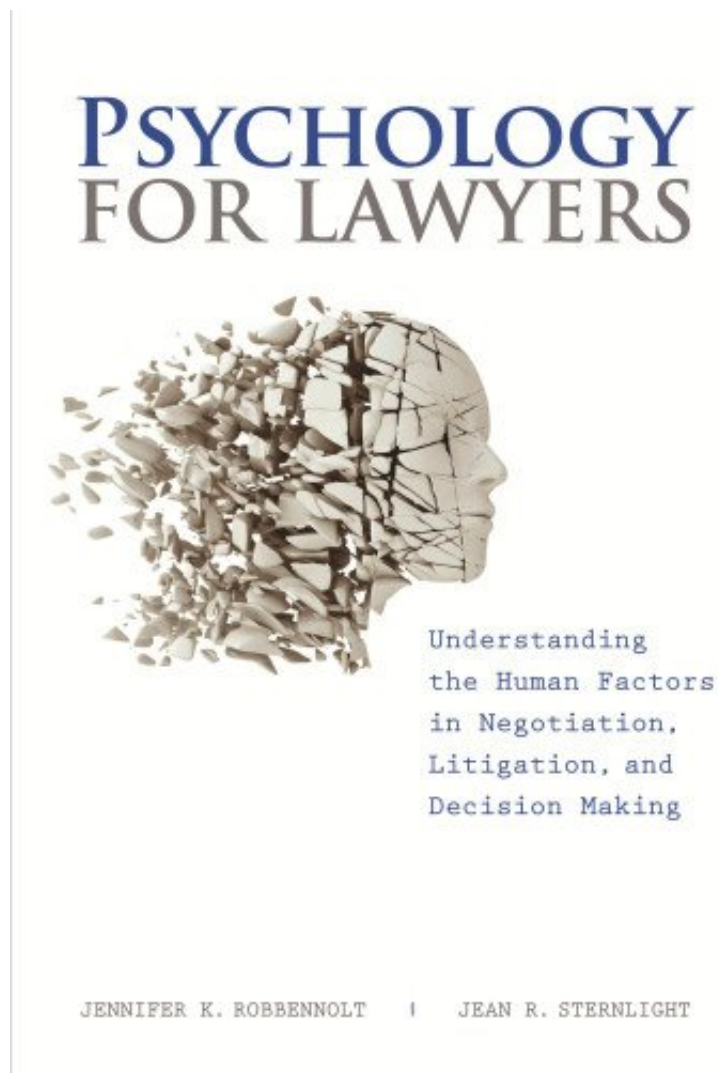


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Psychology for Lawyers: Understanding the Human Factors in Negotiation, Litigation and Decision Making

Jennifer K. Robbennolt, Jean R. Sternlight
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About the Author Jennifer K. Robbennolt is professor of law and psychology at the University of Illinois. A lawyer and Ph.D. social psychologist, Dr. Robbennolt has won numerous awards for both her teaching and writing and is well known for her integration of psychology into the study of law and legal institutions. Jean R. Sternlight is the Saltman Professor of Law at the University of Nevada-Las Vegas Boyd School of Law and also director of the Saltman Center for Conflict Resolution. A renowned scholar, Sternlight is co-author of *Dispute Resolution: Beyond the Adversarial Model* (Aspen 2004) and *Mediation Theory and Practice* (LEXIS 2001).